RESPONSIBLE INVESTMENT IN THE PENSIONS SECTOR AFRICA

PROGRESS TOWARDS AN ENVIRONMENTAL, SOCIAL, AND GOVERNANCE (ESG) TAXONOMY AND AN ESG INFORMATION HUB FOR THE FINANCIAL SECTOR IN AFRICA: THE OBLIGATIONS OF PENSION FUNDS





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IS ESG INVESTING BY PENSION FUNDS IN AFRICA A DEMAND PROBLEM OR A SUPPLY PROBLEM?

Demand-side perspective

It's a demand problem if:

- Beneficiaries don't value or request ESG investing.
- Pension fund trustees are hesitant to prioritize ESG due to concerns over fiduciary duty or returns.
- There's low willingness from pension fund managers to allocate capital toward ESG due to perceived performance risks.
- Regulatory clarity is lacking, making pension funds reluctant to demand ESG products.

In this case, investors (pension funds) are not pulling enough capital toward ESG strategies — there's insufficient demand to drive more ESG products or performance innovation.

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Supply-side perspective

It's a supply problem if:

- There's a shortage of scalable, credible ESG investment products.
- Available ESG funds are greenwashed, lacking transparency or integrity, reducing confidence among pension fund investors.
- Data gaps and inconsistent ESG ratings make it hard for pension funds to assess and compare ESG opportunities.
- Not enough companies are truly aligned with ESG goals, especially in private markets or emerging economies.

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In Africa, ESG investing by pension funds is primarily a **supply-side problem**.

Challenge area	Status in Africa
Demand	Growing but uneven
Supply	Major constraints
Capacity	low
Data	Weak ESG data

Action area	What pensions funds can do	
Capacity building	Train trustees and asset managers on ESG risks/returns	
Product innovation	Collaborate on local ESG-aligned vehicles	
De-risking	Partner with DFIs and use blended finance	
Data and metrics	Push for better ESG disclosures and use ESG rating tools	
Real Investments	Engage with mutual funds, in green bonds, climate change reliance infrastructures	